

## **Compliance Checklist + Response Spine**

- Compliance pack: BEP/EEO/EBO, VPAT/508, insurance, cybersecurity attestations (StateRAMP/CJIS/FERPA)
- Response spine outline mapped to evaluator criteria; color-team schedule (Pink/Red/Gold).
- Attachments checklist: resumes, SOW, references, pricing compliance, exceptions.
- Final gate: score map, risks, orals plan.