

Vehicle Readiness Scorecard (Illinois Edition)

- List your current IL-relevant vehicles and usage (NASPO, OMNIA, Sourcewell, IPHEC).
- Score each: agency fit, spend history, competition, small-business dynamics, onboarding effort.
- Pick top 2–3 lanes; define on-ramp tasks (eligibility, docs, teaming).
- Risks & mitigations; 30-day readiness plan; owner + date.